



SUSTAINABLE & RESPONSIBLE INVESTMENTS

20 YEARS OF EXPERTISE AT YOUR SERVICE



Founding signatory
since 2006
A+ grade (2017)



All Candriam's open-ended
SRI funds are compliant
with the European
SRI Transparency Code



CANDRIAM 

A NEW YORK LIFE INVESTMENTS COMPANY

INVESTING RESPONSIBLY THE WAY TO GO

In today's cyclically swaying world economy, investment can be a risky business that Sustainable and Responsible Investments – a well-regulated source of long-term performance – can offset.

All investors are concerned about the environmental impact of their investments. As an investor, you attach great importance to the social responsibilities of companies in the management of their relationships with their employees, suppliers, customers and communities. You also value the principles of good corporate governance.

SRI ANSWERS YOUR CONCERNS

Sustainable and Responsible Investment (SRI) is an investment strategy that incorporates environmental, social and corporate governance (ESG) factors into the portfolio construction.

Indeed, through ESG analysis, we identify additional factors that are not always apparent in traditional financial analysis even though they affect a company's long-term value and competitiveness.

SRI IS HERE TO STAY

- First adopted by institutional investors, ESG factors are today making **great inroads into the retail investments**.
- The tendency today is to invest at the earliest stage of wealth accumulation, with a **paramount importance assigned to the ESG quality** of the portfolio.
- There is a **proven positive relationship** between ESG factors and financial performance.
- In the search for **long-term sustainable performance**, the addition of ESG factors is a **key driver**.
- SRI provides institutional investors with **the means of complying with their fiduciary duty** in order to safeguard their clients' future.

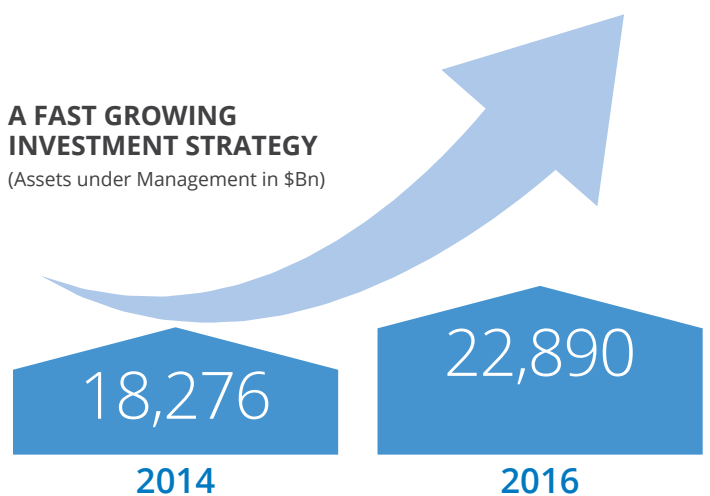
Environmental criteria look at how a company/issuer performs as a steward of the natural environment.

Social criteria examine how a company/issuer manages relationships with its employees, suppliers, customers and the communities among which it operates.

Governance deals with a company's leadership, executive pay, audits and internal controls, and shareholder rights.

A FAST GROWING INVESTMENT STRATEGY

(Assets under Management in \$Bn)



Growth over period: 25.2%

Source: Global Sustainable Investment Review 2016

KNOWLEDGE AND EXPERIENCE GENERATE PERFORMANCE AND TRUST

As a responsible asset manager, we incorporate global sustainable development trends into our own corporate strategy and behave responsibly vis-à-vis all our stakeholders.

Conviction AND Responsibility In Asset Management goes beyond the sheer meaning of our name, CANDRIAM. Conviction and Responsibility are but two of our DNA components, while sustainability, experience, engagement and dialogue are all deeply rooted in our company.

OVER 20 YEARS OF LEADERSHIP

Our expertise stems from the large capital of experience we have accumulated since 1996, to our investors' advantage:

- Investors benefit from Candriam's **unique techniques to optimize their long-term return** on investment.
- We cover **all asset classes**.
- We cover all regions, i.e. **Europe, North America, Asian Pacific and Emerging Markets**.

SUCCESS ALSO RESULTS FROM OUR PERMANENT ENGAGEMENT

In keeping with our commitment to act in the best long-term interests of our clients, we constantly reaffirm our engagement to incorporate environmental, social and governance (ESG) aspects into our business.

At Candriam, we monitor your investments in companies and intervene to improve corporate ESG accountability, disclosure and performance. Better disclosure benefits our clients and all investors.

DIALOGUE: THE KEY TO SUCCESS

- Our SRI analysts maintain **a direct dialogue with companies**.
- We are committed to supporting **collaborative engagement initiatives**.
- Since 2003, we have been engaging with companies through an increasingly elaborate **active proxy-voting policy**.

SRI TEAM: THE SUM OF OUR COMPETENCIES

Candriam's SRI team is one of the largest in continental Europe.

Our 13 dedicated SRI analysts and 35 fund managers have long-standing experience, various professional backgrounds and are specialized in specific sectors and sustainability themes.

By creating synergies with other departments and business lines within Candriam, the team aims to generate added value and offer you high-quality services.

APPROPRIATE CONTROLS IN PLACE

Candriam received an ISAE 3402 report type II certification for the year 2016. International Standard on Assurance Engagements (ISAE) 3402 is an annual project demonstrating the establishment of effectively designed control objectives and control activities.

1996

Pioneer for **over 20 years**

26%

Around **26%** of
our total Assets under
Management in SRI*

35

dedicated
SRI fund managers

13

SRI Analysts

* as at end-June 2017

MINIMIZING RISKS MAXIMIZING OPPORTUNITIES

An investment process designed to select the best issuers from a financial and sustainable-development standpoint lets us control ESG and financial risk, and optimize investors' opportunities.

MACRO/MICRO SCREENING: A UNIQUE APPROACH

Long-term sustainability trends can have a considerable influence on the global economic environment in which companies operate. The macro analysis gauges a company's exposure to the major sustainable development challenges.

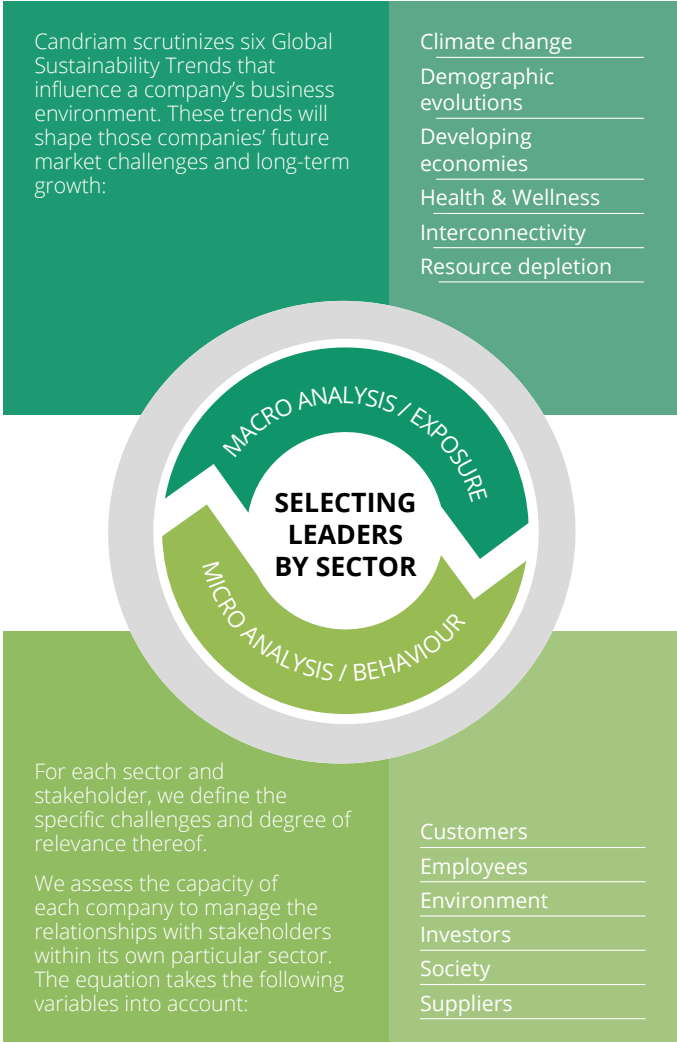
Combined with micro analysis, which measure a company's ability to incorporate stakeholder interests into its long-term strategy, our in-house Best-in-Class screening assesses the sources of risks and opportunities for each company in a discrete manner.

NORMS-BASED ANALYSIS: OUR RESPONSIBLE SELECTION

Norms-based analysis determines whether a company is complying with the universal principles set forth in the United Nations Global Compact (UNGC). This additional analysis ensures selection only of companies that comply with the principal international standards.

CONTROVERSIAL ACTIVITIES CHECK: OUR CONVICTIONS

At Candriam, being responsible also means that we pay particular attention to companies involved in controversial businesses and activities such as Adult Content, Alcohol, Gambling, Tobacco, Weapons, and Activities in Oppressive Regimes. Companies that exceed acceptable levels of involvement in any of these activities will be excluded from the SRI universe of companies.



IT IS ALL ABOUT CONVICTIONS



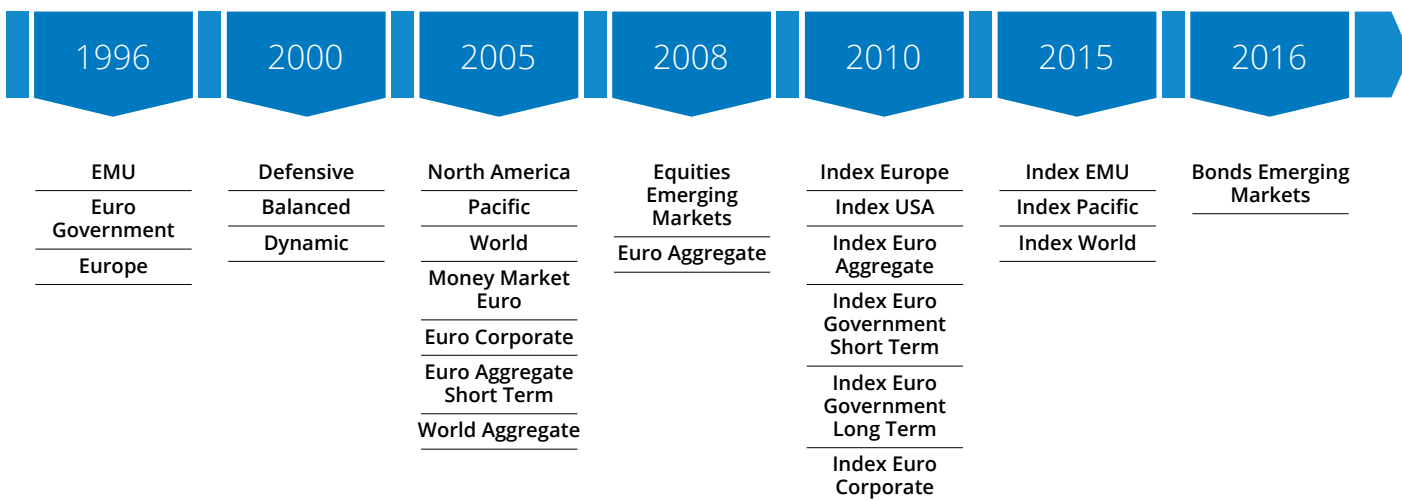
At Candriam, conviction, responsibility, commitment and transparency are embedded in our investment culture, which is key to securing long-term stable returns for our investors. Indeed, Candriam was a founding signatory to the UN PRI principles, as well as one of the first European asset managers to deliver Eurosif-compliant transparency codes. Since then, we have developed our proprietary SRI investment process, integrating ESG factors into investment decisions in order to better assess risks and opportunities.



VINCENT HAMELINK
CIO OF TRADITIONAL INVESTMENTS AND
MEMBER OF THE EXECUTIVE COMMITTEE

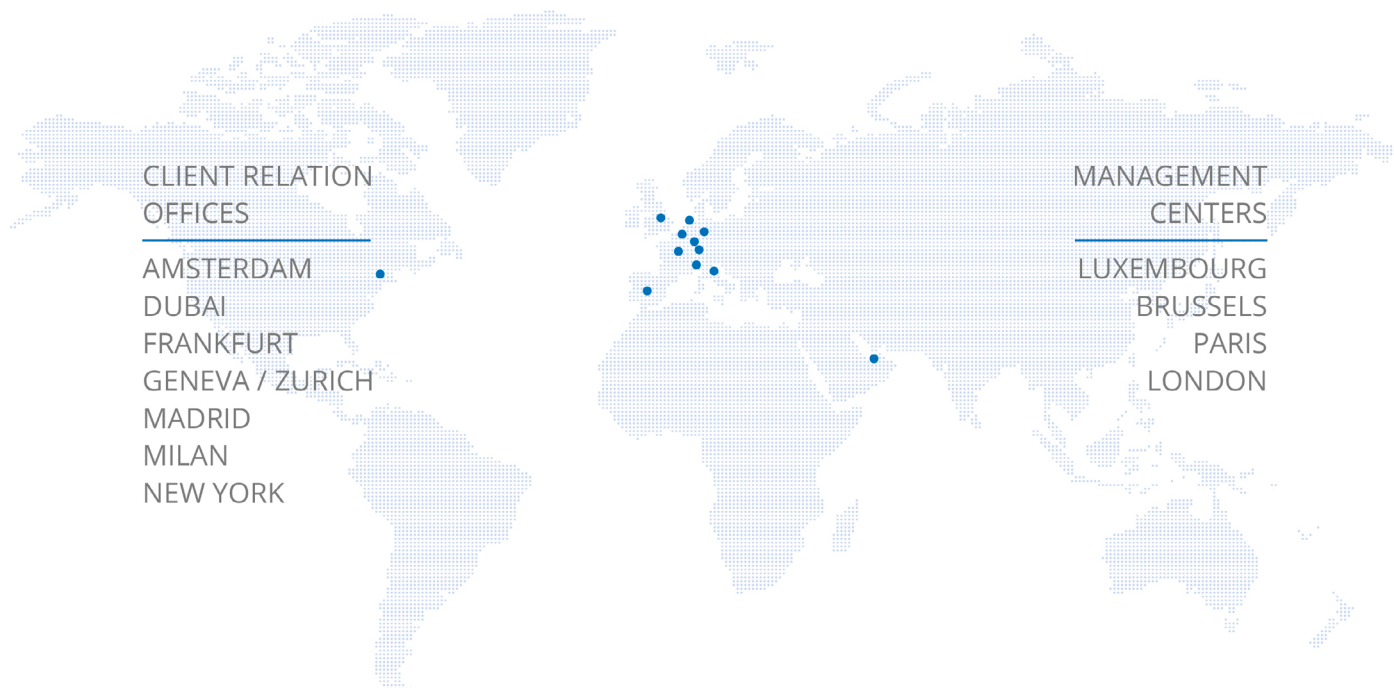


OUR SRI CONVICTIONS TRANSLATE INTO TWENTY YEARS OF INNOVATION.



Our SRI convictions translate into active membership of organizations and networks that promote Sustainable & Responsible Investments.





ABOUT NEW YORK LIFE INVESTMENTS

New York Life Insurance Company, a Fortune 100 company founded in 1845, is one of the largest life insurers in the world⁽¹⁾. Known for its financial strength and integrity, the New York Life's family of companies offers life insurance, retirement income, investments and long-term care insurance.

New York Life Investments, a wholly owned subsidiary of New York Life Insurance Company, is a leading investment management firm ranked among the world's largest asset managers⁽²⁾. Through its multiple-boutique investment structure, it offers access to an array of fixed income, equities and alternative products for institutional and retail clients.

EQUITIES | BONDS | SRI | ABSOLUTE RETURN | ASSET ALLOCATION



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(1) Based on revenue as reported by "Fortune 500 ranked within Industries, Insurance: Life, Health (Mutual)", Fortune, 6 June 2016. See http://money.cnn.com/magazines/fortune/fortune500/2013/faq/?iid=F500_sp_method%20 for methodology.

(2) Source: New York Life Investments ranked 24th among the world's largest money managers within Pensions & Investments, May 30, 2016. Rankings are based on total worldwide institutional assets under management for the year-end 2015. New York Life Investments assets include assets of affiliated investment advisors. "New York Life Investments" is a service mark used by New York Life Investment Management Holdings LLC and its subsidiary, New York Life Investment Management LLC.

